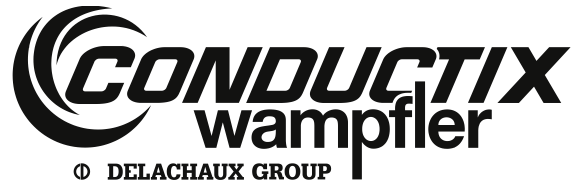


Terms of Delivery

Prices for shipments ex Weil am Rhein



Validity 01.03.2013

With this issue all former issues will no longer be valid! As a supplement to the above mentioned of General Terms and Conditions will be valid according to their respective version

Freight Charges: for shipments up to 500kg in following countries

Other countries and shipments over 500kg are on a time and material basis. Prices are without value added tax.

Shipments within Germany:

Weight [kg]	up to 10	up to 25	up to 50	up to 200	up to 500
Lump-sum [EUR]	10,-	15,-	40,-	65,-	130,-

Bulgaria:

Weight [kg]	up to 25	up to 100	up to 200	up to 300	up to 400	up to 500
Lump-sum [EUR]	70,-	180,-	200,-	210,-	270,-	400,-

Finland:

Weight [kg]	up to 25	up to 50	up to 200	up to 500
Lump-sum [EUR]	50,-	80,-	150,-	320,-

Austria:

Weight [kg]	up to 25	up to 50	up to 200	up to 500
Lump-sum [EUR]	20,-	40,-	65,-	130,-

Poland, Czech Republic, Slovakia, Hungary:

Weight [kg]	up to 25	up to 50	up to 100	up to 200	up to 300	up to 400	up to 500
Lump-sum [EUR]	35,-	65,-	85,-	120,-	150,-	180,-	220,-

Sweden:

Weight [kg]	up to 25	up to 100	up to 200	up to 300	up to 400	up to 500
Lump-sum [EUR]	25,-	75,-	130,-	190,-	250,-	300,-

Spain: (only mainland / Islands must be requested)

Weight [kg]	up to 25	up to 50	up to 100	up to 200	up to 300	up to 400	up to 500
Lump-sum [EUR]	25,-	65,-	85,-	135,-	200,-	265,-	325,-

Charges for Handling and Packing:

Weight [kg]	up to 25	up to 50	up to 200	up to 500
Lump-sum [EUR]	10,-	20,-	30,-	40,-

Special packing (due to the geometry of the goods, e.g. cable reels etc.) respectively packing that must comply with certain demands (e.g. sea freight) will be charges at cost price.

Provision of Material:

To cover the costs for monitoring of material, we charge a fee of EUR 150,- per order.

Small Quantities:

For an order net value of less than EUR 300,- we charge a surcharge of EUR 30,- for small-volume purchase.

Surcharge for cutting to length:

Fur cutting to length we charge a surcharge that is calculated as follows (EUR/piece):
Cables (<50 m) 12,- \ Profile tube 14,- \ C-rail 2,-

Express Shipment:

Generally ex works. An additional fee of EUR 50,- will be charges for any goods needing to be shipped the day of, or the day after the order placement.

Copper Base:

The prices are based on a copper rate of EUR 150,- / 100kg. The prices will be adjusted to the DEL applicable on the day of the order confirmation, plus 1% handling charge.